

Program Overview

Welcome to the **NetBeez Reseller Program**. At NetBeez, we are committed to providing the best customer service and support to our users, customers, and partners. If you are a reseller, consultant, or integrator of networking products and services, with NetBeez you can:

- Expand your services by providing remote support and troubleshooting;
- Earn recurring revenue thanks to our annual SaaS plan;
- Empower your clients with pro-active network monitoring from the user perspective.

About NetBeez

NetBeez is a Pittsburgh-based SaaS company that has developed a real-time, distributed, performance monitoring solution that detects network and application problems before users do. The platform monitors LAN, WAN, and WiFi networks by measuring and reporting the end-user experience to web and cloud applications. NetBeez enables enterprise organizations to cut costs and reduce downtime by allowing IT to quickly detect, troubleshoot, and repair network issues.

Customers and verticals

NetBeez' enterprise solution is currently deployed at thousands of medium and large sized enterprise remote locations. Our current customers range from Fortune 1000 companies as well as smaller businesses. companies like Kingston, United Veterans, and TMW Systems. NetBeez has well known customers within the Higher Education, Healthcare, Tech and Financial Services verticals. NetBeez has also been gaining traction with regional Internet Service Providers in the past year.

Industry recognition

The company was recognized as Best of Interop 2017 in the Cloud Emerging Vendor category and as a CRN 2017 Emerging Vendor for the Networking and VoIP startups category. NetBeez is a Cisco Preferred Partner, and its solution is compatible with all networking vendors.

Program benefits

Our partners will have exclusive access to dedicated account managers, reseller discounts on NetBeez products and subscriptions, tailored product trainings, and 24x7 support. A NetBeez Account Manager will be assigned to each partner to provide quick response to quotation requests, schedule product tours with prospects, and deliver updates on the product roadmap.

Enrolling into the program

Enrolling in the NetBeez Reseller Program is very simple. Submit your company and contact information online at the web page <http://resources.netbee.net/reseller-request> and our NetBeez Reseller Partner team will contact you to arrange a convenient time to discuss your application and next steps.

